



Buyer Dos and Don'ts

Do:

Find out from your loan officer how much you can spend based on estimated monthly payments.

Don't:

Look at homes listed for more than \$10,000 over what you can spend.

Do:

Keep an open mind. What you think you might want in a home may change as you continue to look.

Don't:

Feel the pressure to buy something you are unsure about. It is a big purchase and you don't want to have regrets later.

Do:

Look at as many homes as you need to before you find the right fit. Going back for 2nd showings is okay; in fact, it's expected.

Don't:

Look at more than a few homes at a time. Spending the day looking at 8+ homes can be overwhelming and you will forget much of what you saw.

Do:

Relax and allow yourself to just get a basic feel of the home to determine if it will work for you the first time you see it.

Don't:

Overanalyze the home the first time you see it. If you like the home, you can see it a 2nd time and focus on the details then.

Do:

Understand that most homes are listed for extremely low prices right now. The list price is already a good deal, so anything less is an unexpected perk.

Don't:

Expect to put in a "low ball" offer and be successful. It is a buyer's market, but actions must be within reason.